

14 January 2016

## REPORT OF THE PORTFOLIO HOLDER FOR OPERATIONS AND ASSETS

## BUSINESS RATES INCOME FORECAST 2016/17

## EXEMPT INFORMATION

None

## PURPOSE

To report to and seek endorsement from Members on the Business Rates income forecast for 2016/17.

## RECOMMENDATIONS

- 1. Members approve the Business Rates income forecast for 2016/17 and subsequent NNDR1 form for submission to DCLG by 31 January 2016, in line with the scheme of delegation.**
- 2. Should material amendments be required to the forecast NNDR1, Cabinet authorise the Executive Director Corporate Services, in consultation with the Leader of the Council, to make such required amendments as necessary; and**
- 3. Members note discretionary relief granted to qualifying bodies in line with the existing policy.**

## EXECUTIVE SUMMARY

The Department for Communities and Local Government (DCLG) requires that the Business Rates income forecast is formally approved by the Authority prior to submission – in line with local Governance arrangements. Business Rates income forms a significant part of the Council's core funding total and under the Business Rates Retention Scheme, is a fundamental change to the way in which Local Authorities receive one of their main funding streams. The forecast income from Business Rates has a significant impact on the Council's budget and Medium Term Financial Strategy (MTFS) going forward.

A National Non-Domestic Rates (NNDR1) forecast has been prepared following receipt of detailed guidance received from DCLG.

The three key issues with regards to the Business Rates Retention Scheme are:

- (a) There is a significantly increased risk on the level of funding retained under the system as individual elements (such as appeals and void levels) have the potential to adversely alter the monetary value of this major source of income;
- (b) It also transforms the Council's role in the collection process in terms of managing the local Business Tax base as collection levels will directly impact on the Council's funding resources, and

(c) The payment of new burdens (Section 31) grants in line with projected estimates.

The estimates included in the NNDR1 form for 2016/17 (as attached at Appendix A) have been prepared on the basis of instructions & guidance from DCLG informed by local conditions. However, there continues to be some uncertainties and risks around the methodology used in preparing the forecast return – especially around the level of future appeal costs, void levels and, under the new burdens doctrine, Small Business Rate Relief and the 2% multiplier cap grant.

As any further clarification may not be received in time to update the forecast NNDR1 prior to Cabinet approval, it is recommended that should material amendments be required to the forecast NNDR1 then these be delegated to the Executive Director Corporate Services in consultation with the Leader of the Council, with an update provided to Cabinet.

In addition it should be noted that the value of discretionary relief granted to charities and non-profit making bodies from 1 April 2015 to date is £30,221.01

### OPTIONS CONSIDERED

Not applicable

### RESOURCE IMPLICATIONS

The estimate of Business Rates income collected and the submission of the NNDR1 return is a key stage in the budget setting and resource planning process of the Council, and will be used in preparing the Medium Term Financial Strategy 2016/17.

Four key issues in completing the forecast are:

1. the level of appeals estimated to be repayable in 2016/17;
2. the level of empty / void properties;
3. recovery levels including an allowance for bad debts;
4. the level of future mandatory and discretionary relief.

The estimated income from business rates compared to the Draft MTFS is outlined below:

Income from Business Rates Retention	NNDR1	NNDR1	Draft MTFS / Budgeted	Variance
	Final 30 Jan 2015 2015/16	Jan 2016 2016/17		
Collectable	£33,044,474	£33,427,267	£33,518,624	£91,357
Cost of Collection	(£91,651)	(£91,702)	(£91,174)	£528
Estimated yield	£32,952,823	£33,335,565	£33,427,450	£91,885
Authority Retained share	£13,181,129	£13,334,226	£13,370,980	£36,754
Less: Tariff	(£10,552,019)	(£10,639,952)	(£10,639,952)	-
<b>Total</b>	<b>£2,629,110</b>	<b>£2,694,274</b>	<b>£2,731,028</b>	<b>£36,754</b>
Less: Authority Baseline	(£2,122,475)	(£2,140,162)	(£2,140,162)	-
<b>Total Growth</b>	<b>£506,635</b>	<b>£554,112</b>	<b>£590,866</b>	<b>£36,754</b>

The estimated net yield of £13,334,226 plus cost of collection allowance of £91,702) retained by the Council (after the Preceptors and Central Share) is held within the Collection Fund (compared to a budgeted yield of £13,370,980). This is reduced by the tariff payable of £10,639,952 (£10,552,019 in 2015/16) and the 50% levy on business rates in excess of the Government assessed baseline. Additional reduction in funding of £36,754 is reported when compared to the Draft MTFs forecast.

Once the projected deficit for 2015/16 and forecast Section 31 grant variances are taken into account, an overall reduction in funding of £99k is reported for 2016/17. This will be updated within the final MTFs report in February 2016.

The calculated levy for 2016/17 includes the 2014/15 deficit. However, the impact of the 2015/16 outturn on the levy will be adjusted within the 2015/16 projected outturn.

For the 2014/15 outturn position, additional business rates of c.£1m had been generated – however, this was neutralised by the requirement to increase the provision for appeals.

**LEGAL/RISK IMPLICATIONS BACKGROUND**

Business Rates is a highly complex and volatile tax and it is exceptionally difficult to forecast movements over a short to medium term with great accuracy. Due to ongoing uncertainties and the anticipated late notification from DCLG clarifying the guidance and associated treatment of key factors within the return, then this adds a significant amount of uncertainty and risk to the projections contained within the return.

Given the potential implications for the Council’s key income streams, during the year, an investment has been made in modelling software (Analyse Local) which has been used in forecasting – including appeal levels – and the identification of new areas of income.

Key issues which affect forecasting Business Rates are covered below:

- Changes in liability resulting from a change in occupancy;
- Appeals against rating decisions;
- Demolitions and the point at which properties are removed from the rating list;
- New Builds and the point at which rateable occupation is triggered;
- Changes in building use and alterations to building size or layout;
- Changes in entitlement to reliefs;
- Action taken by property owners/occupiers to avoid full liability and maximise relief;
- particularly empty property and charitable relief;
- Changes in the provision for doubtful debts.

Fluctuations in Business Rates income are also strongly linked to the performance of the wider economy. For example, in an economic downturn there is a heightened risk of properties being left empty and lower levels of development activity.

Risks associated with the NNDR process, and action taken to mitigate those risks, are set out in the table below.

Risk	Mitigation	Risk Factor
Appeals estimated to	Past data has been reviewed and a	High

be repayable in 2016/17 relating to pre 2015/16 & current year;	robust estimate included (using Analyse Local modelling software) and will be monitored closely during the year;	
Uncertainties around the calculations contained within the form, especially in relation to Section 31 grant levels	A prudent approach has been taken in the inclusion of new burdens (Section 31) grant funding.	Medium
Empty / void properties;	Revenues continue to work with Economic Development staff to maximise occupancy and rates payable;	Medium / High
Recovery levels including an allowance for bad debts;	Close monitoring and additional recovery actions (court, enforcement agents etc.);	Medium
Future mandatory and discretionary relief.	A review of the policy was undertaken in 2014/15 – reflecting the economic climate. This will be closely monitored during the year.	Medium

The Government, in setting baseline figures for the Council, has made allowances for the above in their estimates based on past collection levels adjusted for allowances for future changes – should collection levels locally fall below these assumed levels then there will be a detrimental impact on the Council's income and the associated Medium Term Financial Strategy.

The Non-Domestic (Rates Retention) Regulations 2013 and the Department for Communities and Local Government – National Non-Domestic Rates Return 1 (NNDR1 2016/17) requires Cabinet approval of the Business Rates income forecast by 31 January 2016.

#### **SUSTAINABILITY IMPLICATIONS**

- The localism agenda and its implications.
- The ability to support local businesses.
- The ability to attract and retain local businesses.
- Discretionary Rate Relief policy and the budgetary implications for the Council.

## BACKGROUND INFORMATION

The Business Rates system is set out below to illustrate the stages of calculating the revised level of income the Council can expect in a two tier County.

1. The Council bills businesses for the Business Rates income due within the local area.
2. 50% of the whole amount due is paid over to Central Government to be incorporated into the Revenue Support Grant (RSG) funding regime.
3. The remaining 50% retained by the Council is then split 80%/18%/2% with the 80% share being retained by the Council, 18% going to the County Council and 2% being the Fire Authority's share.
4. From here on in, a mechanism of adjustments are applied to:
  - (a) protect the Councils who are disproportionately financially worse off, and
  - (b) reduce the income of Councils who are significantly better off as a result of this fundamental change in methodology.
5. The cash value of the Council's share is compared to an amount that Central Government has pre-determined is required by the Council.
6. If the Council's retained amount exceeds this predetermined level the excess has to be paid over to Central Government in the form of a Tariff.
7. Conversely if the amount is less, the Council will receive a Top Up payment.
8. The predetermined level of income contains an assumed level of growth. If the Council grows its tax base in excess of this assumed level and receives a greater amount of income, a levy will be placed on the additional income gained. This, in effect, places a cash limit on the amount the Council is able to benefit as a result of tax base growth.
9. If the Council, however, suffers a loss of income due to large scale business decline and income falls below a threshold of c. £2,003m this level of loss would trigger a safety net payment. Any losses above this limit would be subject to payment in accordance with the pooling governance arrangements.
10. The Council is a member of the Greater Birmingham and Solihull LEP pool and as such will avoid a levy payment to DCLG (as the pool is a net Top Up) and also no safety net payment will be payable.
11. Central Government utilises the current Business Rates data submission forms returned by Councils to administer the system. Namely, NNDR1 (forward looking and forecasting income to be collected and movements in tax base) and NNDR3 (year-end backward looking return of actual income due and collected, audited by the external auditor.)

The above stages have been simplistically listed in comparison to the detailed technical mechanics of the new process. This hopefully provides some perspective to the complexities and variables of the regime and thereby gives a flavour of the degree of risk the Council's MTFS is exposed to.

The role, and therefore profile, of NNDR1 has now become increasingly more important as the Council needs to submit a forecasted level of growth or decline in Business Rate income.

This will invariably impact directly on the amount of income retained to fund the Council's total budget. Robust arrangements have been put in place to monitor Business Rate income going forward.

## **NNDR1 RETURN**

Although an NNDR 1 return has previously been made on an annual basis, approved by the Section 151 officer, under the new regulations, Cabinet is required to formally approve the expected Business Rates income for the forthcoming year. The deadline for approval is 31st January 2016.

The Business Rates income is the net rate income yield for 2016/17. This is calculated as follows:-

Gross Rates Yield:

Total Rateable Value x NNDR rate multiplier

Less:

Mandatory Reliefs

Discretionary Reliefs

Estimated losses on Collection

Allowance for cost of collection(as set by formula)

Add:

Enterprise Zones

New Development Deals

Renewable Energy Schemes

Plus or Minus Rate Retention Adjustments for

Change in rateable value due to growth or reduction in property numbers

Adjustments due to appeals

Net Business Rate yield and base of the calculation of central and local shares

This information is all collated on the NNDR 1 form (**APPENDIX A**).

The net yield from Business Rates for 2016/17 per NNDR 1 return is £33,335,565.

After the submission of the NNDR 1, the calculation for the allocation of net Business Rate yield is completed. The allocation is in the proportion of:

50% to Central Government

40% to the Local Billing Authority

10% to the other Precepting bodies (9% to Staffordshire County Council and 1% to Staffordshire Fire & Rescue Authority).

<b>Income from Business Rates Retention</b>	NNDR1 Cabinet 23 Jan 2014 2014/15	NNDR1 Final 30 Jan 2015 2015/16	NNDR1 Jan 2016 2016/17	Draft MTFS / Budgeted 2016/17	Variance
Collectable	£31,909,683	£33,044,474	£33,427,267	£33,518,624	£91,357
Cost of Collection	(£92,162)	(£91,651)	(£91,702)	(£91,174)	£528
Estimated yield	£31,817,521	£32,952,823	£33,335,565	£33,427,450	£91,885
Authority Retained share	£12,823,133	£13,181,129	£13,334,226	£13,370,980	£36,754
Less: Tariff	(£10,354,168)	(£10,552,019)	(£10,639,952)	(£10,639,952)	-
<b>Total</b>	<b>£2,468,965</b>	<b>£2,629,110</b>	<b>£2,694,274</b>	<b>£2,731,028</b>	<b>£36,754</b>
Less: Authority Baseline	(£2,082,678)	(£2,122,475)	(£2,140,162)	(£2,140,162)	-
<b>Total Growth</b>	<b>£386,287</b>	<b>£506,635</b>	<b>£554,112</b>	<b>£590,866</b>	<b>£36,754</b>
<b>Section 31 Grants</b>					
SBRR		£233,443	£244,638	£254,930	£10,292
Other S31 Grants		£255,881	£63,932	£134,872	£70,940
50% Levy payable	(£193,144)	(£497,980)	(£431,341)	(£490,334)	(£58,993)
Add: Baseline	£2,082,678	£2,122,475	£2,140,162	£2,140,162	-
<b>Total</b>	<b>£2,275,821</b>	<b>£2,620,454</b>	<b>£2,571,503</b>	<b>£2,630,496</b>	<b>£58,993</b>
Draft MTFS assumption	£2,252,382	£2,660,657	£2,660,657	£2,704,428	£43,771
<b>(Addition) / reduction in funding level</b>	<b>(£23,439)</b>	<b>£40,203</b>	<b>£89,154</b>	<b>£73,932</b>	<b>£15,222</b>
Total for the year	£31,919,590	£34,864,531	£31,893,145	£32,084,234	£191,090
<b>Total Retained for the year</b>	<b>£2,275,821</b>	<b>£2,498,123</b>	<b>£2,571,503</b>	<b>£2,630,496</b>	£58,993
Draft MTFS assumption	£2,252,382	£2,531,483	£2,704,428	£2,704,428	-
<b>(Addition) / reduction in funding level</b>	<b>(£23,439)</b>	<b>£33,360</b>	<b>£132,925</b>	<b>£73,932</b>	<b>£58,993</b>
Estimated Surplus / (Deficit) b/fwd	£3,963	£728,023	(£613,649)	(£573,756)	£39,893
<b>Total (Addition) / reduction in funding</b>					<b>£98,886</b>

Central Share (DCLG)	£15,908,761	£16,476,412	£16,667,783	£16,713,725	£45,942
Borough Council	£12,727,008	£13,181,129	£13,334,226	£13,370,980	£36,754
County Council	£2,863,577	£2,965,754	£3,000,201	£3,008,471	£8,270
Fire & Rescue Authority	£318,175	£329,528	£333,356	£334,275	£919

**Totals including Surplus / (Deficit) b/fwd**

Estimated surplus b/fwd	£9,907	£1,820,057	(£1,534,123)	(£1,434,390)	£99,733
Central Share (DCLG)	£15,913,714	£17,386,440	£15,900,721	£15,996,530	£95,809
Borough Council	£12,823,133	£14,000,803	£12,812,279	£12,888,398	£76,119
County Council	£2,864,469	£3,129,559	£2,862,130	£2,879,375	£17,245
Fire & Rescue Authority	£318,274	£347,729	£318,014	£319,931	£1,917

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**LIST OF BACKGROUND PAPERS**

Local Government Finance Act 1988  
Local Government Finance Act 2003  
Local Government Finance Act 2012  
The Non-Domestic(Rates Retention) Regulations 2013  
Department for Communities and Local Government – National Non-Domestic Rates Return 1 (NNDR1 2016/17)

**APPENDICES**

Appendix A (NNDR1) gives details of the estimated Business Rates Income forecast for 2016/17.